

GREGG W. DINARDO
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Education	<p>VANDERBILT UNIVERSITY, Peabody College <i>Doctor of Education (Ed.D) Leadership and Learning in Organizations, August 2023</i> Capstone - <i>“Exploring the skills and competencies required of graduates of Master’s of Leadership programs to succeed in the workplace’s “new normal”.</i></p> <p>CORNELL UNIVERSITY, Johnson Graduate School of Management <i>Master of Business Administration (MBA), May 2009</i> Park Leadership Fellow – <i>1 of 26 students awarded a merit-based, full scholarship in recognition of demonstrated leadership, personal and academic achievement, and community service.</i></p> <p>AMHERST COLLEGE <i>Bachelor of Arts (BA), Economics, May 2001</i> Men’s Ice Hockey, 1997 – 2001, Captain 2001</p>	<p>Nashville, TN</p> <p>Ithaca, NY</p> <p>Amherst, MA</p>
Experience 2016-Present	<p>AMHERST COLLEGE <i>Associate Director of Athletics, Department of Physical Education Finance, Facilities, Intramurals, Event Management</i></p> <ul style="list-style-type: none">• Principal financial advisor to the Director of Athletics, overseeing approximately \$8 million athletic budget.• Responsible for custody of the Department’s operating budget, gift accounts and endowments.• Liaise with the Office of the Controller, Office of the Chief Financial Officer and Human Resources on all budget issues.• Reconcile accounts both internally and with the Office of the Controller, including all restricted fund accounts including Physical Education, Orr Rink, Pratt Pool and Fitness Center budgets.• Advise Director of Athletics on all financial aspects of the Friends of Amherst Athletics.• Provide financial and budget guidance to coaches, club sports and AAS (student senate), as well as prepare general budgets for upcoming year based on team requests and anticipated cost increases.• Oversee and approve all budgeted department requests and purchases.• Prepare financial portion of all NCAA/EADA reports and other special projects.• Coordinate department payroll and employment contracts for casual/part-time coaches.• Oversee Budget Office, including Assistant Director for Business Operations.• Attend weekly administrative department meetings and NESCAC/NCAA meetings.• Oversee Equipment Room and (2) Equipment Managers, as well as managing Under Armour exclusive apparel contract and implementing equipment purchasing policies.• Oversaw Fitness Center Director and Fitness Center operations through 2019.	<p>Amherst, MA</p>
2015-Present	<p><i>Assistant Athletic Director Director of Facilities</i></p> <ul style="list-style-type: none">• Serve as project manager on Athletics’ Capital Projects; projects have included Baseball Field Renovation, Tennis Facility and Pavilion, Field Hockey stadium build with turf install, upgrades to indoor facility including new Beynon surface, netting and lighting.• Create and manage schedule of all athletic facilities and fields for all on and off-campus organizations, Varsity Sports, Club Sports, Intramurals and PE classes.• Responsible for scheduling and managing all pre-season, varsity practices, as well as regular and post-season contests.• Collaborate with coaches on facility preparation and maintenance.• Responsible for the implementation and oversight of the policies and procedures for all athletic facilities.• Liaise with the College’s Physical Plant, Campus Police, and Custodial for all Departmental needs.• Liaise directly with tournament director/event manager for NESCAC/NCAA tournaments.	

Director of Intramurals

- Oversee Intramural Sport programming with participation over 300 students.
- Work directly with Asst. Director of Intramurals and Student Commissioners to offer and execute a variety of sports and activities for the entire student body.

Director of Event Management

- Oversee all aspects of game operations.
- Assign coaches to each sport to assist in game day operations including student worker staffing, locker room assignments, communication with visiting teams and officials.
- Served as Tournament Director for NCAA Tournaments for M/W Soccer, M/W Basketball, M/W Lacrosse.

2010-2016

Founder/Director, Amherst LEADS, Leadership Development Program

- Founder of program; developed curriculum and oversaw \$100K budget.
- Oversaw all functions of Amherst LEADS, a Leadership Development Program, for over 500 student-athletes; duties included development of curriculum, execution of programming, oversight of budget, management of internal/external communications.
- Presenter, NCAA Convention 2015.
- Committee member, current.

2010-2016

Assistant Men's Ice Hockey Coach

- Assisted Men's Ice Hockey program with all aspects of hockey operations; on-ice instruction, video analysis.
- Recruiting coordinator: territories included Western Canada, Greater Toronto, Minnesota, Michigan, New England.
- 2012, 2015 NESCAC CHAMPIONS; 2012, 2015 NCAA FINAL FOUR

2009-2010

HARVARD UNIVERSITY

Intern, Administration, Department of Athletics

Cambridge, MA

- Assisted in the day-to-day operations of a Division 1 Athletics Department, including finance, compliance, facilities, recreation, club sports and communications.
- Built financial models to assist the Director of Athletics study the feasibility of a variety of revenue generating projects, including facilities rentals and recreation memberships.

2009-2010

MASSACHUSETTS INSTITUTE OF TECHNOLOGY

Intern, Administration, Department of Athletics, Phys. Ed., and Recreation (DAPER)

Cambridge, MA

- Worked directly with senior administration on department-wide projects in preparation for DAPER's internal review; projects included Health & Vitality report for all 33, varsity sports; benchmarking report for Faculty/Coach model at peer institutions; student-athlete survey.
- Participated in admissions, budgetary oversight, and compliance meetings; NCAA conference calls.

2001-2007

BNP PARIBAS SECURITIES CORP.

Vice-President, Credit Sales, Fixed Income Division

**New York, NY
London, England**

- Conducted Sales and Marketing of High Grade and High Yield Corporate Bonds, Credit Derivative Products, Index Products, Correlation Products and Structured Products.
- Key Accounts Included: *JP Morgan Investment Management, BlueMountain Capital, Columbia Management.*
- Strong Relationships Included: *Mass Financial Services, Delaware Investments, Susquehanna Investment Group.*
- 2003 Production: \$400k; 2004 Production: \$800k; 2005 Production: \$1.5mm; 2006 Production: \$1.8mm; 2007 (Pro forma) Production: \$3mm
- Worked at BNP Global headquarters in London, England for 1+ years acting as a liaison between New York's sales desk and London's trading desk.
- One of five salespeople selected for the Flow Credit Initiative desk (sales effort by BNP Paribas London to specifically target Hedge Fund clients).