



International Management Group

Cleveland · London · Los Angeles · New York · Tokyo · Paris · Auckland · Toronto · Monte Carlo · Geneva · Sydney · Hong Kong · Milan · San Francisco · Rio de Janeiro
22 East 71st Street · New York, New York 10021 · 212/772-8900 · Telex: 824-141 · FAX: 212/772-2617

May 8, 1987

Mr. Ralph Van Kempen
General Manager
Toyota of Palo Alto
690 San Antonio Road
Palo Alto, CA 94306

Re: Debi Thomas

Dear Ralph:

Thank you for taking the time today to discuss Debi Thomas. As we discussed, you have agreed to support Debi by providing her a complimentary car loan for 60 days.

In return, you may use Debi in some kind of promotional fashion for Toyota of Palo Alto dealership for the duration of the car loan. However, it is vital that we monitor the type of promotion that can be done with Debi. This is because we would not want to jeopardize her amateur status and the opportunity to represent the U.S. at the Olympics. Therefore, we recommend the following: A point of purchase display featuring a photo of Debi Thomas in front of a Toyota of Palo Alto sign which can be displayed throughout the dealership. It must be clear that Debi is not endorsing Toyota. It can be presented that Toyota of Palo Alto is supporting Debi Thomas in her quest for an Olympic Gold medal.

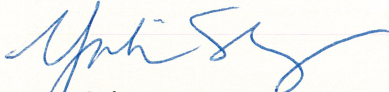
Debi is an outstanding individual who has become a role model to teenagers and young adults throughout the world. She is a rare and gifted athlete who combines athletic excellence with academic achievement at Stanford. This determination to be a well-rounded individual has earned her various awards such as Female Athlete of the Year and ABC's Wide World of Sports Athlete of the Year.

We thank you for supporting Debi as she pursues her goals to represent the U.S. in the upcoming Olympics and to possibly become the next Olympic Champion.

If you have any questions or if this does not represent our understanding, please give me a call immediately. Debi will call you on Tuesday, May 12, to arrange a meeting with you at your dealership.

Mr. Ralph Van Kempen
May 8, 1987
Page Two

Sincerely yours,



Yuki Saegusa

YS/mm
Enclosure

cc: Jay Ogden